

MEMBER UPDATE



Dear BILD members,

Happy New Year!

I am writing today to advise that BILD has struck new operating agreements with both the Canadian Home Builders' Association (CHBA) and the Ontario Home Builders' Association (OHBA). These new agreements position all three associations to maximize our collective expertise, to avoid duplication and to deliver bottom line value to our members. **For BILD members, this means that membership privileges in both OHBA and CHBA will continue without interruption and that BILD will continue to transfer member dues to both associations.**

As you will recall in July, I informed the membership of a BILD Board of Directors' decision, taken in June, to advise the CHBA and the OHBA of the need to review and modernize the tripartite association operation model. The board's decision was not taken lightly and was driven by a need to ensure that GTA housing and development and renovation issues were given the priority they required at the provincial and federal levels of our tri-level association model, and to ensure there was maximum value achieved for each member dollar by reducing duplication and inefficiency.

Bi-party discussions between BILD and the CHBA, and BILD and the OHBA occurred throughout the summer and fall of 2023, which resulted in new operating models. The OHBA agreement will see BILD staff support the OHBA in areas of advocacy, jointly supported efforts in research and communication campaigns and a clearer role sort between the two associations. Importantly, BILD will be credited for the work it does at the provincial level and BILD staff will now directly participate on the OHBA's ACT and Builder Developer Land committees to ensure coordinated efforts. This new arrangement will be reviewed and adjusted annually to ensure it continues to function optimally for both organizations.

With the CHBA, there is a functional change in governance that will see BILD's president and CEO sit on the CHBA Board of Directors in an ex-officio capacity and annual federal advocacy objectives from a GTA perspective identified for action by the CHBA will be supported by a new federal GTA MP caucus.

As part of our ongoing work to maximize member value, all three associations are reviewing resources provided to our renovators to ensure that we enhance the value to these members. This work is being addressed with a sense of urgency and will be concluded in the next several weeks. Further updates to follow.

Achieving these agreements has required the concerted effort of BILD, OHBA and CHBA staff and member representatives. I would like to acknowledge and thank all involved and we look forward to achieving greater association effectiveness and efficiency as a result. Please do not hesitate to reach out to me with any questions.

Sincerely,



Dave Wilkes
President and CEO